Revision number: Purchasing Agent: Lois Wiesemann

Item: PAGERS AND PAGING SERVICES

Vendor: 39141G A ARCH WIRELESS

10542 S JORDAN GATEWAY SOUTH JORDAN, UT 84095

Internet Homepage: www.arch.com

Telephone: (801) 571-3631 Option 1 Ex 2100

Fax number: (801) 571-2906

Contact: Michael Lane

Email address: michael.lane@arch.com

Brand/trade name: MOTOROLA

Price: SEE ATTACHED PRICE LIST

Terms: NET 30

Effective dates: 02/20/02 through 02/19/03

Days required for delivery: 2 DAY Price guarantee period: 1 YEAR

Minimum order:

Min shipment without charges:

Other conditions:

THIS IS A NEW CONTRACT.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

AUTHORIZATION REQUIRED FOR ALL STATE AGENCIES: PURCHASE REQUIREMENTS BY STATE AGENCIES FOR APPLICATIONS USING A NON-ENCRYPTED DEVICE THAT WILL HAVE NETWORK INTERFACE, CONNECTIVITY, OR ACCESS TO THE INTERNET, MUST FIRST BE AUTHORIZED BY THE DIVISION OF INFORMATION TECHNOLOGY SERVICES (ITS), RICK GEE, (801) 538-9567, rgee@das.state.ut.us.



Executive Summary

Arch Wireless is the leading mobile information and Two-Way messaging company, providing wireless messaging, wireless E-mail, wireless data and traditional paging services throughout the United States, Canada and Mexico. Arch Wireless was created through the merger of Arch Communications and PageNet. Arch Wireless is the largest messaging company in North America with over 10 million units in service. Arch-s competitive benefits include:

- Most extensive local and nationwide traditional paging networks
- Robust and ubiquitous Reflex 25 Two-Way wireless network
- Proprietary Wireless Messaging Engine
- _ WCTP communication gateway

Arch Wireless commits the following services and pricing to the State of Utah:

Traditional Paging

	Leased	State Owned
Local Digital	\$4.00	\$3.00
Local Alpha	\$7.95	\$6.75
Regional Digital	\$14.50	\$12.50
Regional Alpha	\$24.50	\$22.50
Nationwide Digital	\$26.50	\$22.50
Nationwide Alpha	\$46.50	\$40.50

Two-Way Messaging

Monthly Service	
10,000 Characters	\$9.95
25,000 Characters	\$11.95
50,000 Characters	\$19.95
100,000 Characters	\$23.95
200,000 Characters	\$29.95
Unlimited Characters	\$49.95

Wireless Products

	Leased	Purchase
T900	\$8.50	\$99.00
Timeport	\$18.50	\$339.00

Complete pricing details and additional service options including voicemail, extended coverage, operator dispatch, toll free numbers and others are available for nominal fees. Associated charges are listed in addendum section.

Motorola BR850

Motorola's BR850 is designed for busy professionals who depend on their pagers to juggle demanding work and social schedules. This numeric pager, available with FLEX technology, offers many enhanced features, including: 60 message slots; the ability to save messages when changing the battery; three smart alarms; time and date on standby; selective erase; private time; volume control; and seven musical alerts. In addition, BR850 has silent vibration, message time and date stamping, the ability to lock messages and an E-Luma-Glow soft blue display for superior readability

The T900 Features:

FLEX[™] Capability

Offers users the latest and most efficient technology affording extended battery life and page reliability.

Display:

- Shows Time and Date.
- E-Luma-Glow Display. Soft blue display for superior readability in low-light conditions.

Indicators/Alert Features:

- Smart Alarm: 3. Set 3 individual built-in alarm clocks to alert you once, daily or weekly as an event reminder. Great for organizing a busy schedule.
- User Selectable Alerts. Choose a favorite, or change your alert so you can differentiate your pager from others.
- Vibrating Alert. You can be alerted of incoming messages in a noisy environment or discreetly alerted when you do not want to disturb those around you with a loud alert.
- Volume Control. Set pager alert volume to low, medium, or high.
- Low Battery Indicator. Notifies you that your battery is getting low and needs to be replaced - helping to ensure that you don't miss any messages.
- Reminder Alert. A short friendly alert reminds you when you have not reviewed your messages.

Messaging Features:

- 60 Message Slots. Plenty of memory to receive and store all your important messages so you can refer to them when needed.
- Message Time and Date stamping. Helps you prioritize your messages by knowing exactly what date and time they were received.
- Quick Words. Turns number codes into words. Friends and family send a code, you get the message in "words"!
- Message Lock. Lock important messages so they will not be accidentally erased.
- Selective Erase. Allows you to erase messages that are no longer needed, thereby keeping your pager's memory organized.
- Erase All. Keep your memory slots organized by easily erasing all unlocked messages when you no longer need to save them.
- Memory Retention. Don't accidentally erase important messages by turning off your pager - the messages are retained when the pager is off.
- Duplicate Message. Duplicate Messages are stored in the same memory slot as original message - saving memory space for new messages. The latest timestamp is used and a Duplicate prompt is displayed when the message is read.

Technology:

FLEXTM Capable for the most Advanced Paging Reliability

- Battery Backup. Retains messages in memory while replacing the battery.
- Battery: 1 AAA. Battery is small, lightweight and replacements readily available.
- Removable Beltclip. Wear your pager with the clip out, change clip colors, or take the clip off and slip it easily into your pocket or purse.

Control Features:

 Private Time. Provides the ability to turn off all pager alerts during specified times and still receive your messages.

Motorola Advisor Elite

A four line word message pager with the ability to store 30,000 characters makes this a powerful communications tool. The side-mount OPTIMAX EL Electra Light Display provides exceptional clarity and optimum readability in low-light conditions. With 34 message slots, message time stamping, and a variety of selectable alerts you are in charge of all your messages.

The Advisor Elite Features:

FLEX[™] Capability

Offers users the latest and most efficient technology affording extended battery life and page reliability.

Display:

- 4 line display for easy to read entire text messages at a single glance
- Zoom display allows two lines to zoom in for a larger view of your messages
- OPTIMAX[™] electra light display providing exceptional clarity and optimum readability in low-light conditions
- Shows date and time
- Backlit display to easily read messages at night or in a low light environment

Indicators/Alert Features:

- User selectable alert, including vibrating alert
- Battery gauge
- Message alarm to remind you of important dates

Messaging Features:

- 30,000 total character memory
- 34 message slots
- Notebook entries to store any messages containing names and phone numbers for easy reference
- Message time stamping

- Message preview
- Message lock, selective erase, and erase all
- Memory retention retains messages in memory while replacing the battery
- Duplicate messages stored in the same memory slot as original
- Battery: 1 AA

Technology:

- FLEXTM Capable for the most Advanced Paging Reliability
- Information Services Capable.
- Private time allowing you to receive messages while all alerts are shut off

Talkabout® T900 2way

The

pocketsize, wireless e-mail service that keeps you in touch while on the go Arch Webster 100, featuring the Motorola Talkabout® T900 2way, makes it easy to keep up with your e-mail when you're away from your desk. It's portable and affordable, with an easy-to-read screen and QWERTY keyboard, even in low light. Arch Webster 100 service is nationwide and includes FREE headline and sports news, market updates and weather. The address book and can store up to 250 names and Info on Demand, a feature that lets you receive Internet-based information when you need it. Available in the United States and Canada

The T900 Features:

The smallest, lightest wireless e-mail solution

• Size: 3-3/16" x 2-1/8" x 7/8"; Weight: 3.86 oz.

Wireless e-mail you can access from virtually anywhere

- Send and receive messages from just about anywhere you happen to be
- <u>Forward incoming e-mail</u> messages from popular corporate e-mail packages like Microsoft Outlook and Lotus Notes to your wireless device while out of the office
- Chat or send instant messages from one device to another
- Free information updates such as weather, sports, and stock quotes
- Store up to 250 names, addresses, phone/fax numbers, etc.

Use the full, standard keyboard to send e-mail right from the palm of your hand

Flexible messaging options

- Send and receive word-based, numeric, and operator-assisted messages and get voicemail notification
- Receive messages sent from the Send a Page service at the Arch web site

Exceptional service

- 24/7 customer service and operator dispatch assistance assure you that your Arch Webster 100 will serve you night and day
- Confirmed message delivery
- When you're out of your coverage area, we'll store your messages for up to 72 hours
- Rest easy knowing that your Arch Webster 100 is serviced by Arch, the largest company in the wireless messaging industry

Motorola T900 Detailed Product Features

Display:

- 4 Line Display
- Optimax[®] EL Electra Light Display
- Lighted QWERTY Keyboard
- Shows Time of Day and Date

Indicators/ Alert Features:

- Built-In Alarm Clock
- User Selectable Alerts
- Vibrating Alert
- Reminder Alert
- Alert Volume Control
- Low Battery Indicator
- Service Indicators

Messaging Features:

- Full Two-way Messaging Capability
- Preprogrammed Reply Capability
- Address Book with 9 Fields of Information

- SUUU
 - Automatic Signature Capability
 - Confirmed Message Delivery
 - Stores up to 70,000 Total Characters
 - Message Preview
 - News Auto Preview
 - Message Management
 - Message Time and Date Stamping
 - Mailboxes (Personal and Information Services)
 - Separate Folders to Save Important Messages
 - Erase All
 - Selective Erase
 - Saves Messages When Off or Changing the Battery
 - Error Correction

Technology:

- FLEXTM Capable for the most Advanced Paging Reliability
- Information Services Capable
- Information on Demand Capable

Control Features:

- Private Time
- Quiet Mode



TimeportTM P935 Personal Communicator

With 4.5 MB** of memory, this powerful two-way texting device, with the powerful Wisdom[™] operating system, communicates wirelessly with one-way pagers, other two-way devices, internet email* and fax* machines, and offers full-featured PIM applications. Beam your business card and event information to other PDAs, synchronize your data with a number of popular desktop PIMs*, and add applications that suit your individual needs.

Upgrade your existing PageWriter 2000X or Timeport P930 to Timeport P935 capability. The software upgrade for Timeport P935 gives you the enhanced ability to control your communications with support for desktop synchronization, increased memory, improved PIM applications, IrDA capability, and significant usability improvement.

The Timeport P935 Features:

Wireless e-mail you can access from virtually anywhere

- · Send and receive messages from just about anywhere you
- <u>Forward incoming e-mail</u> messages from popular corporate e-mail packages like Microsoft Outlook and Lotus Notes to your wireless device while out of the office
- Chat or send instant messages from one device to another
- Free information updates such as weather, sports, and stock quotes
- Store up to 250 names, addresses, phone/fax numbers, etc.
- Use the full, standard keyboard to send e-mail right from the palm of your hand

Flexible messaging options

- Send and receive word-based, numeric, and operator-assisted messages and get voicemail notification
- Receive messages sent from the Send a Page service at the Arch web site

Exceptional service

- 24/7 customer service and operator dispatch assistance assure you that your Arch Timeport P935 will serve you night and day
- Confirmed message delivery
- When you're out of your coverage area, we'll store your messages for up to 72 hours
- Rest easy knowing that your Arch Timeport P935 is serviced by Arch, the largest company in the wireless messaging industry

Motorola Timeport P935 Detailed Product Features

Display:

- 9 Line Display
- Optimax[®] EL Electra Light Display
- Lighted QWERTY Keyboard
- Shows Time of Day and Date
- Graphic Capable
- Zoom/Font Selection
- Alternate Home Screen

Indicators/ Alert Features:

- Built-In Alarm Clock
- User Selectable Alerts
- Vibrating Alert
- Reminder Alert
- Alert Volume Control
- Low Battery Indicator
- Service Indicators

Features:

- Calendar
- Tasks
- Memos
- Calculator

Messaging Features:

- Full Two-way Messaging Capability
- Message Beaming/IrDA Communication
- Reply Capability
- Contacts Section
- Multiple Addressing

- S
 - Automatic Signature Capability
 - Cut, Copy and Paste
 - Auto Capitalization
 - vCalendar, vCard
 - Confirmed Message Delivery
 - Memory for message use 2 MB
 - Total Memory 4.5 MB
 - Message Preview
 - News Auto Preview
 - Message Management
 - Message Send Delay
 - Message Time and Date Stamping
 - Mailboxes (Personal and Information Services)
 - Separate Folders to Save Important Messages
 - Erase All
 - Selective Erase
 - Saves Messages When Off or Changing the Battery
 - Error Correction

Technology:

- FLEX[™] Capable for the most Advanced Paging Reliability
- Information Services Capable
- Information on Demand Capable
- PC Synchronization
- Encryption
- Add-on Applications
- IrDA Printing

Control Features:

- Private Time
- Quiet Mode

FINET COMMODITY CODE(S):

72545540000-PAGERS, RADIO, PARTS AND ACCESSORIES, 91505000000-ANSWERING/PAGING SERVICES

REPORTS

THE CONTRACTOR WILL SUBMIT QUARTERLY REPORTS TO THE STATE PURCHASING AGENT SHOWING QUANTITIES AND DOLLAR VOLUME OF PURCHASES BY EACH STATE AGENCY AND POLITICAL SUBDIVISION. THESE REPORTS WILL BE DUE 10 DAYS AFTER THE CALENDAR QUARTER.